

EORGE

Ortal



FISCAL YEAR SUMMARY **2022/2023**



Who **we are**

We are a Mediterranean agrifood group, founded by the Pont family, with more than 125 years of history and a strong international presence. We are leaders in agricultural management, industrial processing, packaging and marketing of olive and seed oil, nuts, dried fruits, Modena vinegar, pasta, vegetable drinks and snacks.

Our goal is the creation of value for all our stakeholders by putting quality and innovation at the center. We work to offer consumers around the world products of the highest quality that enable them to enjoy the Mediterranean lifestyle, which defines food as a source of pleasure and health. A unique cultural experience: Mediterranean life and quality.

Our mission

Bring the Mediterranean lifestyle and quality products to the whole world.

Our vision

To be recognized as a **world leader company in the marketing of high-quality, healthy and pleasurable Mediterranean cuisine and lifestyle products,** generating value for our consumers, customers, employees, shareholders and other stakeholders involved in the company's activity.

Our values

Our values express our character. They guide us and drive us in all the actions we take and are designed to meet the needs of all our customers and shareholders.



Our organisation



A group of companies dedicated to agriculture, industry and B2B trade in nuts and dried fruits.

Present in 52 countries.

A group of companies dedicated to marketing products under the Group's brands, mainly in the retail and OOH channels A group of compa-

nies dedicated to

agriculture, industry

and B2B trade of

olive oil and seed oil

Present in 62

countries.

Present in 86 countries.

Our activity

Supplies

We have our own farms and mills, strategically located in the production areas, which ensure a steady supply of our key raw materials, guaranteeing the traceability and quality of our products.



Industrial

This focuses on the production and packaging of olive and seed oils, nuts, dried fruits, and on the production of Modena vinegar and snacks.



Commercial: B2B

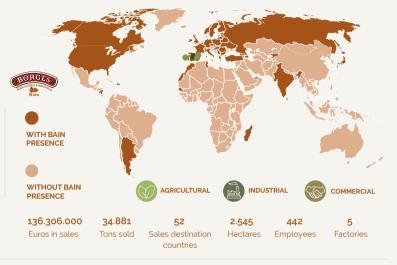
We pack for third parties and for industrial customers who use our products as ingredients in their processes, being an active part of their value chain.

Commercial: Retail y OOH

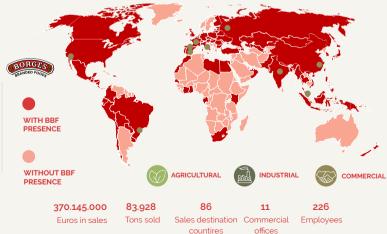
We market products packaged under our brands, aimed at the end consumer and hospitality professionals.

Key figures **for the year**









Our products

We offer worldwide consumers delicious and nutritious Mediterranean products of the highest quality. Our ingredients are fundamental to the Mediterranean lifestyle and cuisine, especially virgin olive oil and nuts, which are recognized for their great nutritional properties and, consequently, for their health benefits, helping to prevent diseases such as diabetes, cardiovascular conditions or hypertension.

Our brands







SEED OILS



NUTS



VINEGARS





PASTA



INFUSIONS



BALSAMIC GLAZES





OLIVES



OUT OF HOME RANGE



MILK ALTERNATIVES

NUT INGREDIENTS



OIL AND VINEGARS INGREDIENTS

22/23





CSR & **sustainability**

Our ambition

We want to be ambassadors of the Mediterranean lifestyle through high-quality products, under a sustainable economic model and an offer that meets the nutritional needs of society 99

The Group's main aim is to contribute to the development of a responsible business that guarantees sustainable consumption and production.

CSR Report



Main areas of action

Responsible farming

One of our main objectives is to carry out **responsible and sustainable sourcing**, considering its impact on the planet. This implies having production systems, both in our farms and in those of our suppliers, based on the efficient management of natural resources, the reduction of CO₂ emissions, respect for biodiversity and the promotion of circular economy. All this to ensure that **our products, ingredients and raw materials are obtained through good agricultural practices and sustainability criteria.**

Committed people

We guarantee the well-being and development of the professionals who are part of Borges, ensuring equality, diversity and fair working conditions every day. We also work actively **to contribute to the development of the communities where we operate, generating a positive impact on them,** as we understand that the achievement of our goals will only be possible if we move forward in collaboration with our stakeholders.





Healthy and sustainable products

Being aware of the influence we have over our customers and consumers, we consider **it is our responsibility to promote a healthy and sustainable lifestyle through our products.** Therefore, from production and processing to marketing, we work to constantly innovate, not only in nutritional improvements, but also in packaging or formats that contribute, for example, to facilitate recycling.



Financial information

Assets	31/05/23 - 31/05/22	
Current Assets	203,630	190,361
Intangible assets	22,274	17,273
Tangible assets	137,555	130,001
Biological assets	21,619	21,328
Assets by right of use	12,692	12,424
Real estate investments	1,819	1,839
Non-current financial assets	2,397	3,503
Deferred tax assets	5,274	3,994

Non-Current Assets	341,959	345,422
Assets held for sale	2,720	2,720
Inventories	220,603	216,294
Commercial debtors	77,730	79,239
Short-term invest. Group Companies	160	160
Short-term financial investments	24,781	16,007
Short-term accruals	232	244
Cash and cash equivalents	15,733	30,758

Total Assets 545,589 535,783

Net equity & Liabilities	31/05/23 -	31/05/22
Net equity	205,870	200,921
Equity	190,081	182,655
Capital & reserves	169,953	155,152
Profits of the year	20,128	27,503
Adjustments for changes in value	15,789	18,266

Non-current Liabilities	102,880	101,476
Long-term provisions	1,152	1,911
Long-term debts	91,456	86,966
Deferred tax liabilities	10,168	12,453
Long-term accrual	104	146

Current Liabilities	236,839	233,386
Short-term provisions	68	842
Short-term debts	87,976	46,657
Trade and other payables	148,659	185,828
Short-term accrual	136	59

Total Net Equity	
& Liabilities	545

545,589 535,783

Net Profit



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Profit & Losses	31/05/23	31/05/22
Net turnover	771,673	701,196
Cost of good sales	- 623,862	- 533,883
Staff costs	- 44,599	- 45,565
Other operating income	2,563	1,498
Other operating expenses	- 80,177	- 76,500
EBITDA	25,598	46,747
Amortisation and depreciation	- 8,866	- 8,366
Provisions excess	216	-
Impairment and gains or losses	11,625	- 173
Other results	589	- 461
EBIT	29,163	37,748
Exchange results	- 853	- 39
Financial expenses	- 6,126	- 2,010
EBT	22,184	35,699
Corporate tax	- 2,056	- 8,196

Figures stated in thousands of euros