



FISCAL YEAR SUMMARY 17/18



WHO WE ARE

BBF is part of a family-owned food processing business of Mediterranean origin, with more than 120 years of history and a strong international presence. We are leaders in the marketing of olive and seed oil, nuts, dried fruits, Modena vinegar, pasta and snacks.

OUR MISSION

To bring Mediterranean Cuisine & Quality Food to the World.

OUR VISION

To be a company recognised as a world leader in the marketing of high-quality, healthy and pleasurable Mediterranean cuisine and lifestyle products, generating value for our consumers, customers, employees, shareholders and all groups of interest linked to the company's activity.

OUR VALUES

Professional ethics
Quality
Tradition
Trust
Profitability

Sustainability
Future vision
Internationalization
Customer guidance
Innovation

MAIN BUSINESS AREAS



RETAIL

Products packaged under our brands for the final consumer.

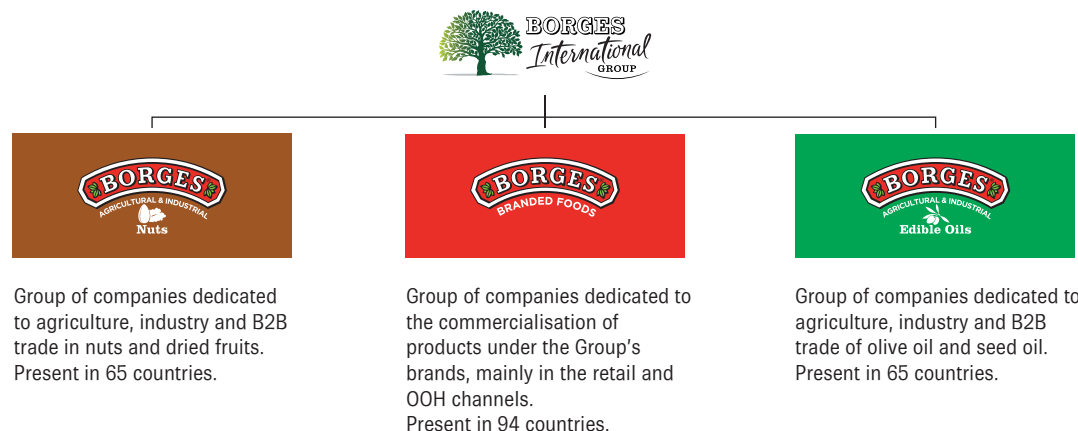


OOH

Products packaged under our brands aimed at catering professionals.

WE ARE PART OF, BORGES INTERNATIONAL GROUP

Our greatest strengths are our values and our global business network which comprises more than 6.000 professionals who offer our products to buyers worldwide every day, supported by more than 1.000 professionals specialised in purchasing, operations, back office services, administration, finance, IT, and all aspects of technical and legal support, ensuring that any form of contact with Borges is always a satisfactory experience.



BORGES INTERNATIONAL GROUP IN FIGURES:

819.785.000

EUROS IN SALES

369.666

TONS SOLD

1.154

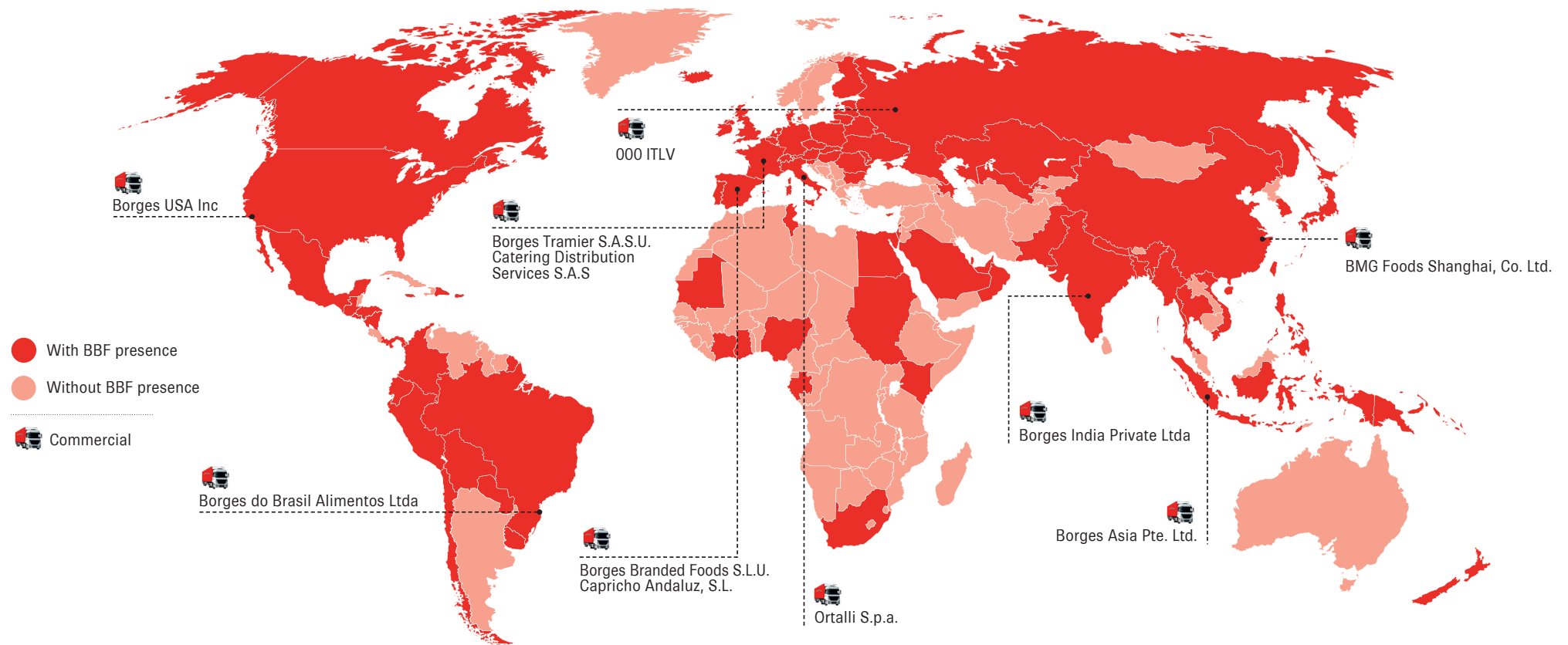
EMPLOYEES

116

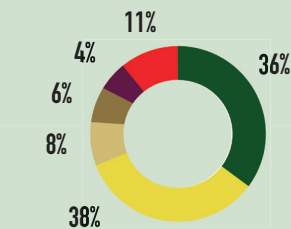
COUNTRIES



BORGES BRANDED FOODS WORLDWIDE

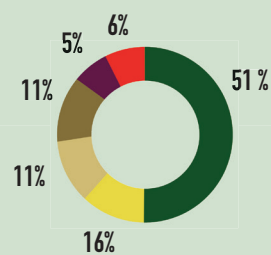


SALES VOLUME (Tn)



● Olive oils
● Seed oils
● Nuts
● Olives

SALES VALUE (€)



● Vinegars
● Pasta, sauce & pickles

281.715.000
EUROS IN SALES

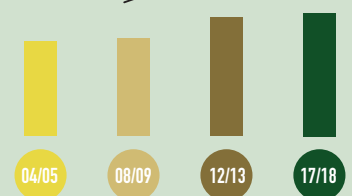
81.321
TONS SOLD

222
EMPLOYEES

94
SALES DESTINATION COUNTRIES

12
COMMERCIAL OFFICES

NET SALES
40 %



OUR PRODUCTS



OLIVE OILS



SEED OILS



NUTS



VINEGARS



ECO RANGE



MILK ALTERNATIVES



PASTA



SAUCES



BALSAMIC GLAZES



OLIVES



OUT OF HOME RANGE

We contribute to the consolidation and furthering of the group's brands, annually providing 13 million Euros to support advertising in the media and promotions.

OUR BRANDS



Mediterranean lifestyle:

Enjoy food.
live longer.

CSR & SUSTAINABILITY

Our commitment to our stakeholders extends to all those whom the company's activities may significantly affect, or whose actions may impact our ability to successfully develop our strategy

and achieve our goals. As a result of dialogue and participation mechanisms involving our stakeholders, four major areas of work have been defined, for which the priority aspects for the Group's

management have been identified. These were the base for defining our Sustainability and Corporate Social Responsibility Strategy, as well as establishing milestones and objectives that will

allow us to evaluate our evolution over the next three years and which are summarised in the following table:

OUR PEOPLE	OUR PLANET	SUPPLY CHAIN	OUR COMMUNITY
The success of a company is the result of the talent and well-being of its employees.	The actions of today must not compromise the needs of the future, neither those of the company nor of society.	Promoting responsible manufacturing and consumption as part of our objectives.	Engineering and promoting changes that can improve the quality of life for society.
OBJECTIVE To promote the development of collaborators.	OBJECTIVE To minimize the environmental impact of our operations.	OBJECTIVE To take ethical, environmental and social issues into account in the supply chain.	OBJECTIVE Contribute to generate sustainable communities.
LINES OF WORK <ul style="list-style-type: none"> · Diversity and equality. · Employee health and safety. · Attracting, developing and retaining talent. 	LINES OF WORK <ul style="list-style-type: none"> · Risks concerning the supply and management of water. · Packing and packaging of products. · Strategy on climate change, policy and environmental awareness. 	LINES OF WORK <ul style="list-style-type: none"> · Supply chain management. · Evaluation of supplier CSR compliance. · Code of Conduct and Anti-Corruption. 	LINES OF WORK <ul style="list-style-type: none"> · Health and nutrition. · Promotion of healthy lifestyles. · Dialogue with relevant stakeholders. 



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