



FISCAL YEAR SUMMARY 18/19



WHO WE ARE

Borges Agricultural & Industrial Edible Oils is an agri-food company of family and Mediterranean origin, with more than 120 years of history and a strong international presence. We enjoy leadership positions in the industrial processing, packaging and marketing of olive oil, seed oil and Modena vinegar, having historically sustained steady market shares for these products and a consolidated business, driven by a strong international commercial network that serves our B2B clients from 69 countries, an excellent reputation in our field and a household name for quality products.

OUR MISSION

To generate value for our stakeholders in a sustainable manner, producing and marketing olive oil, seed oils, Modena vinegars and other food products under the best quality conditions, via the development of a vertically integrated business, checking the quality and traceability of our products at all times, from their origins through to our customers.

OUR VISION

To become an international gold standard by producing and marketing oils and vinegars in a cost-effective way and with sustainable growth over time, investing repeatedly in new technologies and obeying the highest quality-control criteria.

OUR VALUES

Professional ethics
Quality
Tradition
Trust
Profitability

Sustainability
Future vision
Internationalization
Customer guidance
Innovation

OUR ACTIVITY



Sourcing

We have our own mills, strategically located in the production areas, that together with the network of mills that operate exclusively for our Group and the field network, allow us to guarantee the traceability and quality of our products.



Industrial

Our industrial activity focuses on the grinding, extraction, refining and packaging of olive oil and seed oil, and Modena balsamic vinegar production.



Agro-food Industry

Specific products to meet the needs of each client.

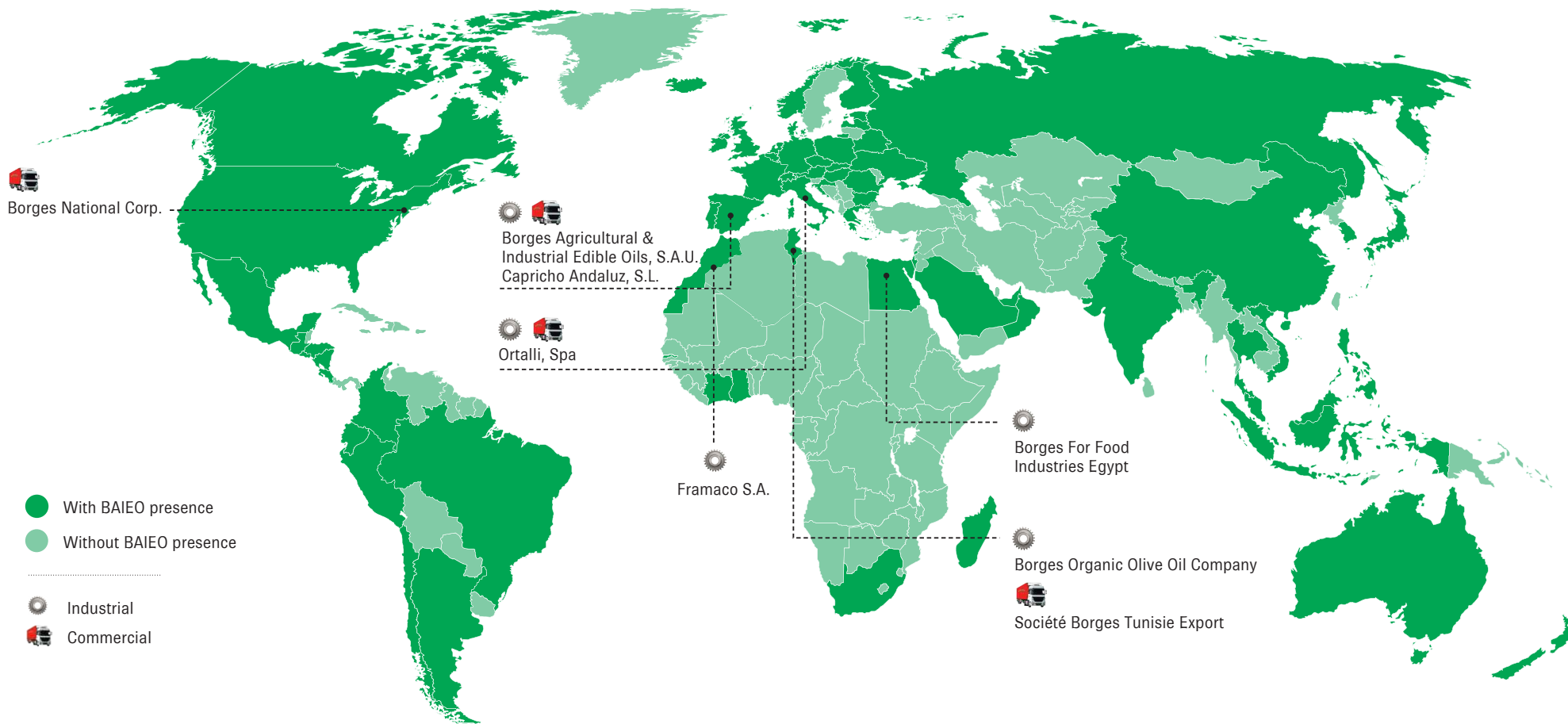


Packaging

We produce and package for some of the most prestigious brands in the sector.



BORGES AGRICULTURAL & INDUSTRIAL EDIBLE OILS WORLDWIDE



SALES
VOLUME
(Tn)



SALES
VALUE
(€)



414.723.000
EUROS IN SALES

271.433
TONS SOLD

397
EMPLOYEES

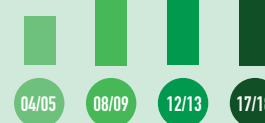
6
FACTORIES

5
COMMERCIAL
OFFICES

69
COUNTRIES

NET SALES €

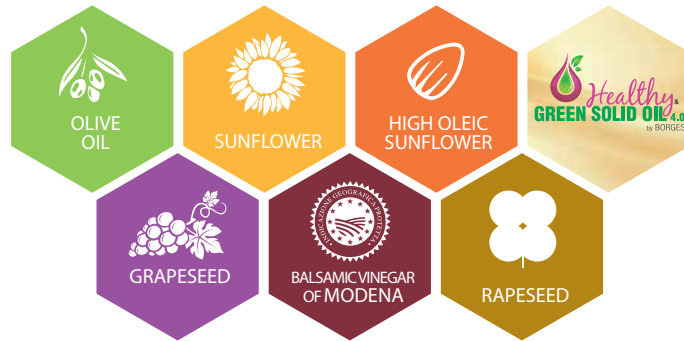
x 2,5



(*) 106.659 tns of by-products not included

OUR PRODUCTS

These are fundamental ingredients of Mediterranean cuisine, especially olive oil, seed oil, textured fat and Modena vinegar. Olive oil has been recognised by nutritionists around the world for its abilities to reduce cholesterol levels in the blood and prevent certain diseases and premature ageing.



We have production facilities in key locations which because of their proximity to the source, guarantee maximum quality and storage life for the fruit. Our products exceed the most stringent quality and traceability controls throughout the process of production and distribution, with our main business areas being:

We enjoy leadership positions in the marketing of extra virgin organic olive oil

Healthy & Green Solid Oil 4.0 a new healthy technical fat (sunflower oil basis) replacing saturated fat



OUR QUALITY CERTIFICATIONS

We have quality controls at all stages of the production process, forming an active part of the value chain of our customers and guaranteeing traceability and food safety.



CSR & SUSTAINABILITY

OUR AMBITION

WE WANT TO OFFER A HEALTHY DIET BY SUSTAINABLY MANAGING RESOURCES

The main objective of the Group is to contribute to develop a **responsible business** that guarantees sustainable consumption and production modalities.

www.committedbynature.com

MAIN AREAS OF ACTION



Responsible farming

In this first stage Borges contemplates the collaboration with the suppliers of the agricultural sector and the external services that affect other points of the supply chain such as transport and logistics, to ensure that the **purchase and the raw materials supplied are produced sustainably**.

Committed people

We guarantee the well-being and development of professionals who are part of Borges, ensuring daily **equality, diversity and fair working conditions**. We also contribute to the development of the communities where we work and in general with the world where we live. We understand that sustainable development will only be possible if we move forward in collaboration with our stakeholders.



Healthy and Sustainable products

Aware of the influence we have on our customers, we are responsible for promoting a **healthy lifestyle** through our products, which should be characterized by being sustainable in every way from their recyclability to their nutritional benefits.





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