



# BORGES®

## BRANDED FOODS



Fiscal Year Summary  
2020/2021

# Who we are

We are a Mediterranean food processing business founded by the Pont family, being 125 years old and a strong international presence. We are leaders in the marketing of olive and seed oil, nuts, dried fruits, Modena vinegar, pasta and snacks.

## Our mission

Bring the Mediterranean Lifestyle and Quality Products to the whole world.

## Our vision

To be a company recognised as a world leader in the marketing of high-quality, healthy and pleasurable Mediterranean cuisine and lifestyle products, generating value for our consumers, customers, employees, shareholders and all groups involved in the company's activity.



## Our values

Our values express our character. They guide us and drive us in all the actions we take and are designed to meet the needs of all our customers and shareholders.

PROFESSIONAL ETHICS

QUALITY

TRADITION

TRUST

PROFITABILITY

INNOVATION

FUTURE VISION

INTERNATIONALIZATION

SUSTAINABILITY

CUSTOMER GUIDANCE

## Main business areas



### RETAIL

Products packaged under our brands for end consumers.



### OOH

Products packaged under our brands aimed at catering professionals.

## Our activity

Our greatest strengths are our values and our global business network. These comprise more than 6,000 professionals who offer our products to buyers worldwide every day, supported by more than 1,000 professionals specialised in purchasing, operations, back office services, administration, finance, IT, and all aspects of technical and legal support, ensuring that any form of contact with Borges is always a satisfactory experience.

## Our organisation



A group of companies dedicated to agriculture, industry and B2B trade in nuts and dried fruits.

Present in 58 countries.

A group of companies dedicated to marketing products under the Group's brands, mainly in the retail and OOH channels.

Present in 86 countries.

A group of companies dedicated to agriculture, industry and B2B trade of olive oil and seed oil.

Present in 65 countries.

## Borges International Group in figures



558,063,000

Euros in sales



295,929

Tons sold



1,195

Employees



111

Countries



# Borges Branded Foods worldwide

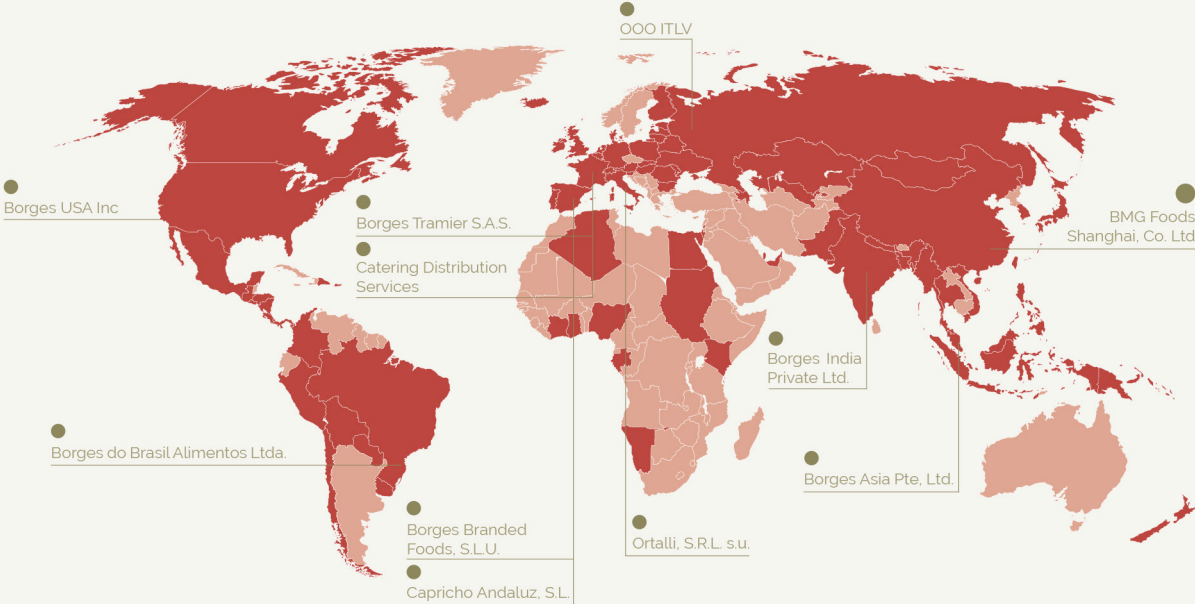
263,692,000  
Euros in sales

82,084  
Tons sold

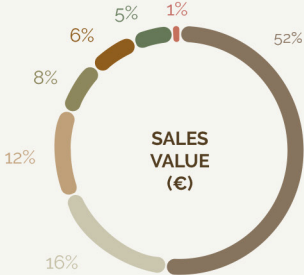
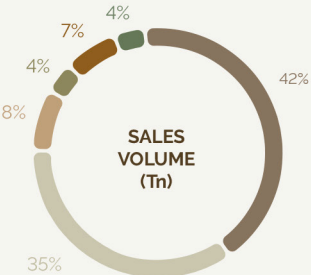
86  
Sales destination countries

229  
Employees

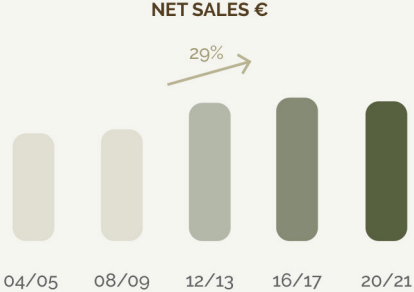
12  
Commercial offices



● WITH BBF PRESENCE    ● WITHOUT BBF PRESENCE    ● COMMERCIAL



- Olive Oils
- Seed Oils
- Olives
- Nuts
- Vinegars
- Pasta, sauce & pickles
- Others



## Our products



OLIVE OILS



SEED OILS



NUTS



VINEGARS



MILK ALTERNATIVES



PASTA



INFUSIONS



BALSAMIC GLAZES



OLIVES



OUT OF HOME RANGE



ECO RANGE

“ We consolidate and drive the group's brand by investing 12 million euro in advertising in the media and promotions. ”

## Our brands



COMMITTED BY  
NATURE

# CSR & sustainability

## Our ambition

“  
We want to offer a healthy diet by sustainably managing resources.”

The Group's main aim is to contribute to developing responsible business that guarantees sustainable consumption and production.

## CSR Report



## Main areas of action



### Responsible farming

In this first stage, Borges works to contribute to sustainable development in the supply chain. This implies knowing and reducing our impact and that of our suppliers in the broadest sense, including water management, emissions, transportation or human rights, among others. We thus aim to guarantee a sustainable and responsible supply of our products, ingredients and raw materials.



### Committed people

We guarantee the well-being and development of professionals who are part of Borges, ensuring daily equality, diversity and fair working conditions. We also contribute to the development of the communities where we work and in general with the world where we live. We understand that sustainable development will only be possible if we move forward in collaboration with our stakeholders.



### Healthy and sustainable products

Being aware of the influence we have on our customers, we are responsible for promoting a healthy lifestyle through our products, which should be characterised as sustainable in every way from their recyclability to their nutritional benefits.





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